



Aquatic Life Sciences Inc.

The World Leader in Fish Health Products

May 3, 2012

Congressman Rick Larsen
2nd District, Washington
119 N. Commercial Street, Suite 1350
Bellingham, WA 98225

Dear Congressman Larsen:

Thank you for your support and efforts in extending the Ex-Im Bank's chartered services due to expire at the end of this month. Should this program expire and not be renewed, it would cause serious harm to our business in that we would no longer be able to do business with our two largest customers in Chile and Norway and it will affect our planned expansion into Africa, Europe and Australia.

Aquatic Life Sciences, Inc. has been an active user and proponent of the Ex-Im Bank's chartered services since our approved membership in August, 2010. Aquatic Life Sciences, together with its sister companies produce over \$100 million in revenue per year. Even though we have a very good working relationship with our bank, Wells Fargo, we still cannot duplicate the program offered by the Ex-Im bank.

By providing insurance and backing loans, when commercial banks will not, the Ex-Im Bank has been indispensable in allowing our business to grow to \$2M in annual Washington State exports this year and \$5 million next year and supports 25 full-time employees. Not only has the Ex-Im Bank provided risk protection in venturing into new territories and immediate capital on those receivables, it also allows us to provide extended credit terms to our distribution network abroad, which is critical in doing business overseas.

Additionally, the Ex-Im Bank is run as a business, producing profits from the fees it charges its subscribers. How many other government organizations can make this claim?

Without the support of the Ex-Im Bank, our business would have surely faced stagnant or deflated revenue during the recent recession and continued to face one-sided, subsidized export arrangements abroad.

Thank you again for your support!

A handwritten signature in blue ink, appearing to read 'S. Becker', with a large, sweeping flourish underneath.

Steven J. Becker
CEO